


# Weekly Real Estate Statistical Update

Up-to-date data on crucial California real estate trends from *first tuesday*

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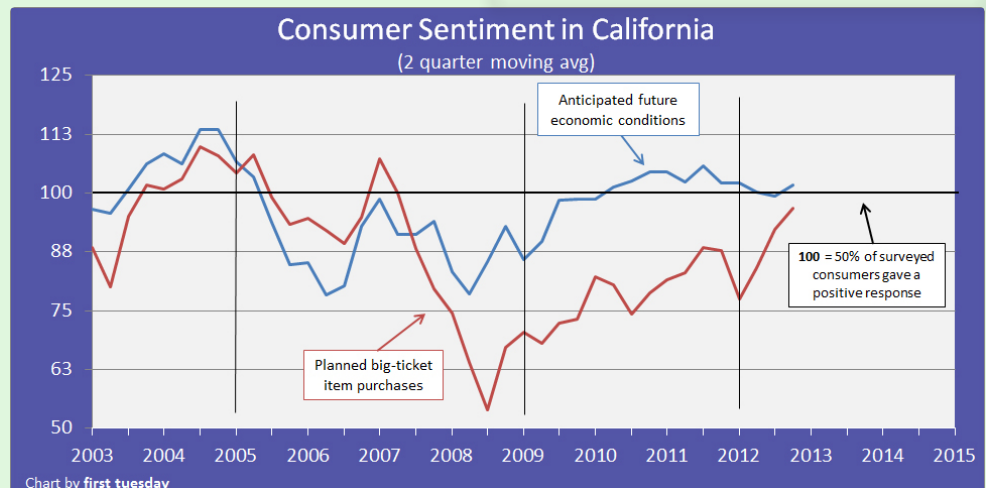
	Presented by
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## Plans to purchase up, expectations down

This chart shows anticipated future economic conditions and planned purchases of big-ticket items based on Chapman University's CA Consumer Sentiment Survey.

As of the fourth quarter of 2012, about half of the survey respondents anticipated positive future economic conditions. Planned big purchases, such as real estate, have risen to their highest point since the recession began.

Increases in consumer sentiment predict increases in home sales volume one year forward.

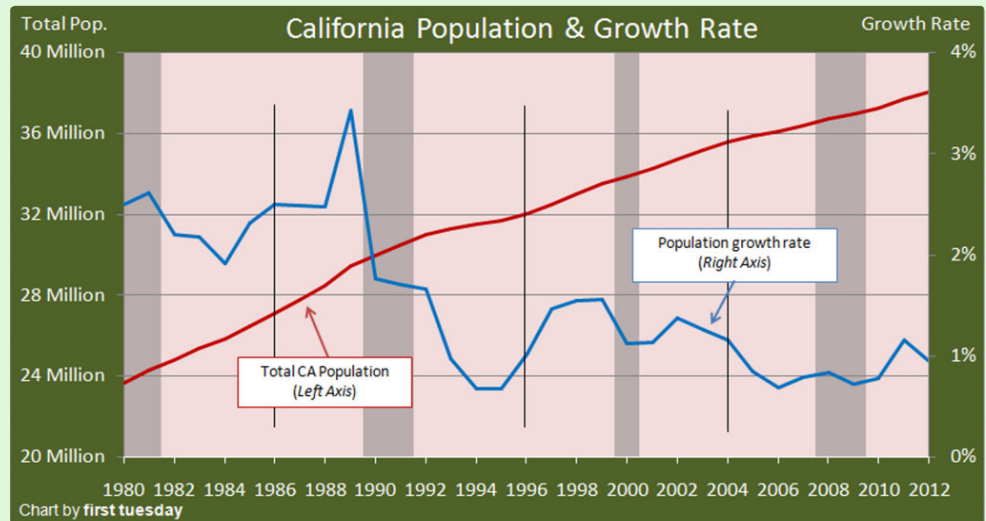


## CA population growth slowed in 2012

This chart tracks the annual change in California's total population since 1980, based on births, deaths and immigration.

Our state's growth rate fell to 1% in 2012. California's rate of population growth varies from year to year, but the total population has always increased with each business cycle.

Population growth increases the need for both rental and owner-occupant housing.

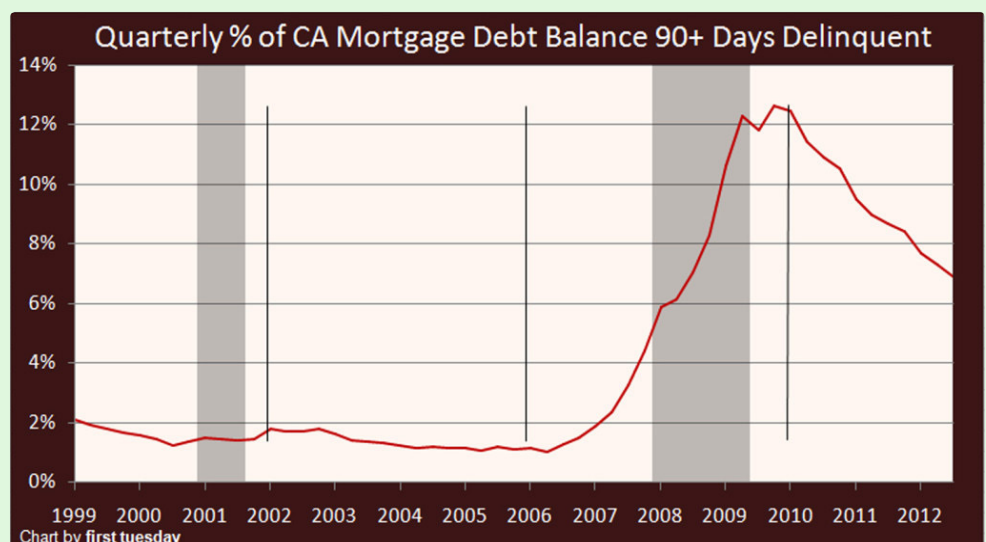


## 90+ day delinquencies continue to decrease

This chart depicts movement in the percentage of California home mortgages 90 or more days delinquent. 90 or more days delinquent is the point for commencing foreclosure.

Today, the peak in serious delinquencies has passed, and a decline in the delinquency rate is underway. The rate of decline picks up as the job market recovers, but will reverse when mortgage rates rise, probably in 2015.

The 90-day delinquency rate on home mortgages is a leading indicator setting the trend in foreclosures and short sales in California.



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