



Before you buy that vineyard...

Thinking about buying a vineyard? Here are some things to consider before you make the leap into vineyard ownership:

What to buy

Vineyards produce grapes mostly used for wines, but can also be used for table grapes, raisins, etc. In contrast, a **winery** turns those grapes into wine. A **cellar** is where wine is stored and aged. Some vineyards have wineries and cellars on-site.

Where to buy

The best place in California to buy a vineyard depends on what type of wine you're interested in. **Napa Valley** is famous for growing grapes used to make Cabernet Sauvignon. **Sonoma County** has soil good for growing a variety of grapes, especially white wines.

When to buy

There are two types of land to consider: raw, undeveloped land versus an established vineyard. The initial cost of undeveloped land is undeniably cheaper than an established vineyard. However, the **return on investment** won't arrive for years, as you will have to wait for your first quality harvest.

Who to buy with

You'll need help from a bonafide **viticulturalist** (grape expert) as well as a real estate agent experienced in vineyard sales. I have assisted several clients in buying and selling vineyards, and look forward to answering your questions.

Contact me for more information!