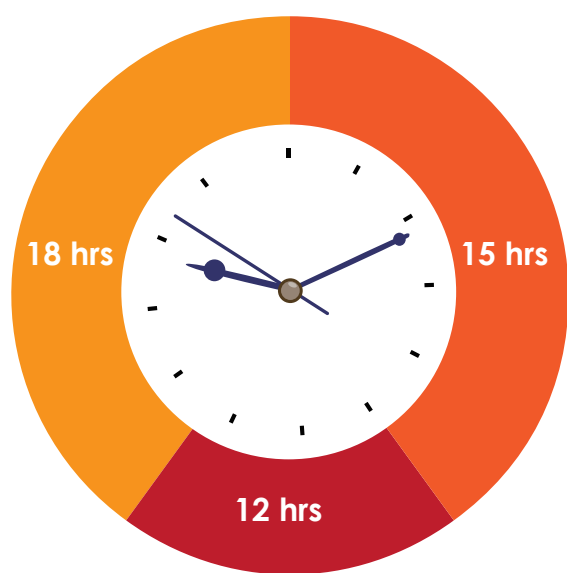




Continuing Education Requirements

All real estate brokers and sales agents need to complete 45 hours of continuing education. Specific requirements vary based on your license type and renewal status.

First-time sales agent renewals require:



18 hours of *Consumer Protection* courses.

+

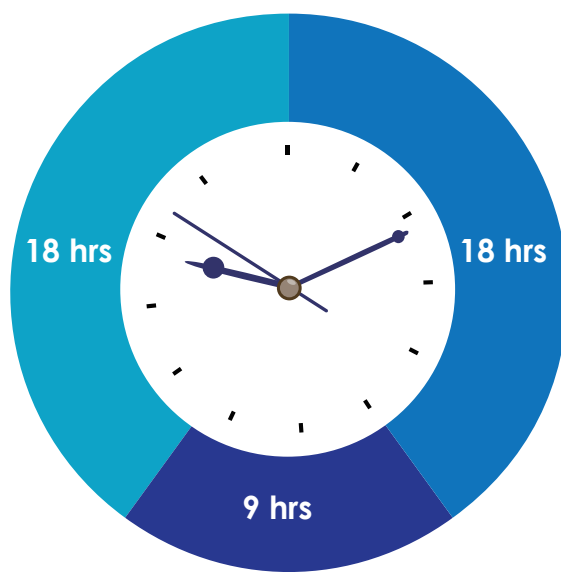
15 hours comprised of five separate three-hour courses in:

- o Agency;
- o Fair Housing;
- o Trust Funds;
- o Ethics; and
- o Risk Management.

+

The remaining 12 hours comprised of either *Consumer Protection* or *Consumer Service* courses, including the *Office Management and Supervision* course if they choose to take it.

First-time broker renewals require:



18 hours of *Consumer Protection* courses.

+

18 hours comprised of six separate three-hour courses in:

- o Agency;
- o Fair Housing;
- o Trust Funds;
- o Ethics;
- o Risk Management; and
- o Office Management and Supervision.

+

The remaining 9 hours comprised of *Consumer Protection* or *Consumer Service* courses.

Broker and sales agent subsequent renewals require:



18 hours of *Consumer Protection* courses.

+

18 hours comprised of six separate three-hour courses in:

- o Agency;
- o Fair Housing;
- o Trust Funds;
- o Ethics;
- o Risk Management; and
- o Office Management and Supervision.

OR

8 hours in a survey course covering all six subjects.

+

The remaining hours comprised of *Consumer Protection* or *Consumer Service* courses.



Every **first tuesday** continuing education package meets the requirements for all broker and sales agent renewals, whether first-time or subsequent. Each package includes:

- 18 hours comprised of six separate three-hour courses in *Agency*, *Fair Housing*, *Trust Funds*, *Ethics*, *Risk Management* and *Office Management and Supervision*; and
- 27 hours of *Consumer Protection* courses.